

My Friends and Customers,

It is with a heavy heart that I submit this email. After spending years building my agency into one that has been proud to represent some of the best manufacturers in our industry, I have been given the opportunity to pursue a career as a Regional Sales Manager for SVP Worldwide that will be providing me with an extraordinary opportunity for personal, professional and financial growth that far exceeds what I would ever be capable of achieving as a plumbing and hardware rep within the parameters of Michigan and Ohio.

Although this is a fantastic opportunity (for many involved), that I surely cannot pass -- I am moving forward with excitement and anticipation, saying goodbye to this chapter of my career and my dearest industry friends, saddens me. This is the hardest part of moving forward.

I have been pleased and honored to have Jerry join us 2+ years ago and I'm sure you'll agree with me that he has worked endlessly to ensure you receive great service and representation of all of our lines. I am thrilled he has been able to initiate his own agency so that representation of most our lines in your market will remain unchanged.

I want to extend my sincerest thanks and gratitude for your support and friendship over the years. I truly owe much of my learned knowledge and success in the plumbing and hardware industry to my friendships and support of each of you. Although I am exiting the industry, I am sincerely hopeful we remain in touch. I thank you also in advance for your continued support of our great lines through Jerry Yarov and Associates.

Sincerely,

Kay

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